

Medical Rate Summary

Byron Center Public Schools

All Employees

Assumed Effective Date: 1/1/2022

| | | | | | | Total Annual |
|---|---------|----------|------------|------------|-----|--------------|
| Current Plan(s) and Segment: | | 1P | 2P | FF | | Cost |
| Teachers with MESSA ABC Plan 1 - \$1400-0%; ABC Mail | Census | 15 | 12 | 87 | 114 | |
| MESSA ABC Plan 1 \$1400-0%; ABC Mail Rx | Rate | \$614.04 | \$1,381.60 | \$1,719.31 | | \$2,104,437 |
| Teachers with MESSA ABC Plan 1 - \$1400-20%; ABC Mail | Census | 17 | 3 | 22 | 42 | |
| MESSA ABC Plan 1 \$1400-20%; ABC Mail Rx | Rate | \$556.45 | \$1,252.03 | \$1,558.07 | | \$569,919 |
| Employees with WMHIP Versatile 1 | Census | 9 | 4 | 7 | 20 | |
| WMHIP PPO Versatile 1 - \$250-10%; \$10/\$40 | Rate | \$661.62 | \$1,488.63 | \$1,852.52 | | \$298,521 |
| Employees with WMHIP HSA \$1400 | Census | 6 | 6 | 19 | 31 | |
| WMHIP Flex Blue 2 HSA - \$1400-0%; \$10/\$40 | Rate | \$598.77 | \$1,347.23 | \$1,676.54 | | \$522,363 |
| | TOTALS: | 47 | 25 | 135 | 207 | \$3,495,241 |

Product Name

BCBSM - Solicited and did not provide ALL EMPLOYEE group quote BCN - Solicited and did not provide ALL EMPLOYEE group quote

Priority Health - Solicited and declined to quote

MESSA - Did not provide ALL EMPLOYEE group quote



Medical Rate Summary

Byron Center Public Schools

Teachers

Assumed Effective Date: 1/1/2022

| | | | | | | Total Annual |
|---|---------|----------|------------|------------|-----|--------------|
| Current Plan(s) and Segment: | | 1P | 2P | FF | | Cost |
| Teachers with MESSA ABC Plan 1 - \$1400-0%; ABC Mail | Census | 15 | 12 | 87 | 114 | |
| MESSA ABC Plan 1 \$1400-0%; ABC Mail Rx | Rate | \$614.04 | \$1,381.60 | \$1,719.31 | | \$2,104,437 |
| Teachers with MESSA ABC Plan 1 - \$1400-20%; ABC Mail | Census | 17 | 3 | 22 | 42 | |
| MESSA ABC Plan 1 \$1400-20%; ABC Mail Rx | Rate | \$556.45 | \$1,252.03 | \$1,558.07 | | \$569,919 |
| | TOTALS: | 32 | 15 | 109 | 156 | \$2,674,357 |

| | | | | | Estimated | |
|---|---------|---------|---------|---------------------|------------|--|
| | | | | Total Annual | Annual | |
| Product Name | 1P Rate | 2P Rate | FF Rate | Cost | Savings | |
| MESSA Plans | | | | | | |
| MESSA ABC Plan 1 \$1400-0%; ABC Mail Rx | \$642 | \$1,445 | \$1,798 | \$2,858,258 | -\$183,901 | |
| MESSA ABC Plan 1 \$1400-20%; ABC Mail Rx | \$582 | \$1,309 | \$1,629 | \$2,590,237 | \$84,120 | |
| BCN HMO HSA Plans | | | | | | |
| BCN HMO HSA \$1400-0%; \$10/\$30/\$60/\$80/20%/20% Rx | \$513 | \$1,232 | \$1,540 | \$2,432,541 | \$241,816 | |
| BCBSM Simply Blue Plans | | | | | | |
| BCBSM SB PPO \$250-20%; \$2500 ECM; \$10/\$40/\$80 Rx | \$631 | \$1,514 | \$1,893 | \$2,991,065 | -\$316,708 | |
| BCBSM Simply Blue HSA Plans | | | | | | |
| BCBSM SB PPO HSA \$1400-0%; \$10/\$40/\$80 Rx | \$594 | \$1,425 | \$1,781 | \$2,814,310 | -\$139,953 | |
| Priority Health - Solicited and declined to quote | | | | | | |

^{*}Current MESSA rates include taxes and fees and are good through 12/31/2021.

^{*}Proposed MESSA rates are good through 12/31/2021.

^{*}Proposed rates are based on census provided by the district. Rates may change based on actual group enrollment and participation.

^{*}BCBSM/BCN quoted rates do not include commission. SET SEG has added 3% to the quoted rates to account for commission.

^{*}BCBSM rates include certain federal taxes and fees established by the Affordable Care Act as well as certain State taxes and assessments. The figures are estimates and may change for future billings.



Medical Rate Summary

Byron Center Public Schools

Non Teachers

Assumed Effective Date: 1/1/2022

| | | | | | | Total Annual |
|--|---------|----------|------------|------------|----|--------------|
| Current Plan(s) and Segment: | | 1P | 2P | FF | | Cost |
| Employees with WMHIP Versatile 1 | Census | 9 | 4 | 7 | 20 | |
| WMHIP PPO Versatile 1 - \$250-10%; \$10/\$40 | Rate | \$661.62 | \$1,488.63 | \$1,852.52 | | \$298,521 |
| Employees with WMHIP HSA \$1400 | Census | 6 | 6 | 19 | 31 | |
| WMHIP Flex Blue 2 HSA - \$1400-0%; \$10/\$40 | Rate | \$598.77 | \$1,347.23 | \$1,676.54 | | \$522,363 |
| | TOTALS: | 15 | 10 | 26 | 51 | \$820.884 |

| | | | | Estimated | | | | |
|---|---------|---------|---------|--------------|-----------|--|--|--|
| | | | | Total Annual | Annual | | | |
| Product Name | 1P Rate | 2P Rate | FF Rate | Cost | Savings | | | |
| MESSA Plans | | | | | | | | |
| MESSA ABC Plan 1 \$1400-0%; ABC Mail Rx | \$649 | \$1,459 | \$1,816 | \$858,560 | -\$37,676 | | | |
| MESSA ABC Plan 1 \$1400-20%; ABC Mail Rx | \$588 | \$1,323 | \$1,646 | \$778,054 | \$42,830 | | | |
| MESSA Essentials \$375-20%; Essentials Rx | \$499 | \$1,122 | \$1,397 | \$660,194 | \$160,690 | | | |
| | | | | | | | | |

 $\ensuremath{\mathsf{BCBSM}}$ - Solicited and did not provide NON TEACHER group quote

BCN - Solicited and did not provide NON TEACHER group quote

Priority Health - Solicited and declined to quote

^{*}Current MESSA rates include taxes and fees and are good through 12/31/2021.

^{*}Proposed MESSA rates are good through 12/31/2021.

^{*}Proposed rates are based on census provided by the district. Rates may change based on actual group enrollment and participation.



Dental Rate Summary
Byron Center Public Schools
All Employees
Assumed Effective Date: 1/1/2022

| | | | | | Monthly | Total Annual | |
|---|---------|---------|---------|----------|-----------|---------------------|-------------------|
| Current Plan(s) and Segment: | | 1P | 2P | FF | Composite | Cost | Rate Period |
| Teachers with Medical | Census | 28 | 16 | 112 | \$113.01 | \$211,559 | 1/1/21-12/31/21 |
| MESSA Delta Dental 100%/90%/90%/80% - \$1000/\$2000 | Rate | \$36.40 | \$69.44 | \$138.39 | | | |
| Teachers without Medical | Census | 10 | 10 | 32 | \$100.25 | \$62,554 | 1/1/21-12/31/21 |
| MESSA Delta Dental 100%/90%/90%/80% - \$1000/\$2000 | Rate | \$33.65 | \$64.40 | \$132.26 | | | |
| Non-Union Employees with ADN | Census | 9 | 13 | 41 | \$104.71 | \$79,159 | 10/1/2021-9/30/22 |
| ADN 100%/90%/90%/80% - \$1000/\$2000 | Rate | \$44.16 | \$99.66 | \$119.60 | | | |
| Transportation | Census | 25 | | | | | |
| No Current Dental Plan | Rate | | | | | | |
| | TOTALS: | 72 | 39 | 185 | | \$353,272 | |

| | | | | | Monthly | | |
|--|----------------------|---------|---------|----------|-----------|-------------------|---------------------------------|
| Product Name | Rate Period | 1P Rate | 2P Rate | FF Rate | Composite | Total Cost | Estimated Annual Savings |
| SET ADN SF Dental 100%/90%/90%/80% - \$1000/\$2000 | 1/1/2022 - 6/30/2022 | \$39.40 | \$72.50 | \$143.40 | \$108.76 | \$386,320 | -\$33,047 |

BCBSM - Declined to Quote

Sun Life Dental - Declined to Quote

Ameritas - Declined to Quote

*SET ADN SF Dental:

Rates are illustrative and include a \$6.35 per employee per month dental administration/network fee.

The plan includes access to the ADN/Dentemax network.

Rates are based on enrollment and advance self-funded reserve is required.



Dental Rate Summary
Byron Center Public Schools
Non-Union Employees with ADN
Assumed Effective Date: 1/1/2022

| | | | | | Monthly | Total Annual | |
|--------------------------------------|---------|---------|---------|----------|-----------|---------------------|-------------------|
| Current Plan(s) and Segment: | | 1P | 2P | FF | Composite | Cost | Rate Period |
| Non-Union Employees with ADN | Census | 9 | 13 | 41 | \$104.71 | \$79,159 | 10/1/2021-9/30/22 |
| ADN 100%/90%/90%/80% - \$1000/\$2000 | Rate | \$44.16 | \$99.66 | \$119.60 | | | |
| | TOTALS: | 9 | 13 | 41 | | \$79,159 | |

| | | | | | Monthly | | |
|--|-----------------------|---------|---------|----------|-----------|-------------------|---------------------------------|
| Product Name | Rate Period | 1P Rate | 2P Rate | FF Rate | Composite | Total Cost | Estimated Annual Savings |
| MESSA 100%/90%/90%/80% - \$1000/\$2000 | 1/1/2021 - 12/31/2021 | \$44.18 | \$83.28 | \$161.62 | \$128.68 | \$97,280 | -\$18,121 |

BCBSM - Declined to Quote Sun Life Dental - Declined to Quote Ameritas - Declined to Quote

*SET SEG SF/ADN

Rates are illustrative and include a \$6.35 per employee per month dental administration/network fee.

The plan includes access to the ADN/Dentemax network.

Rates are based on enrollment and advance self-funded reserve is required.

^{*}Current MESSA rates include taxes and fees and are good through 12/31/2021.

^{*}Proposed MESSA rates are good through 12/31/2021.



Dental Rate Summary
Byron Center Public Schools
Transportation

Assumed Effective Date: 1/1/2022

| Current Plan(s) and Segment: | | | 1P | 2P | FF | Monthly Composite | Total Annual Cost | Rate Period |
|------------------------------|------------------------|--------|----|----|----|----------------------|----------------------|-------------|
| Transportation | | Census | 25 | | | | | |
| | No Current Dental Plan | Rate | | | | | | |
| | | TOTALS | 25 | | | | | |

| | | Monthly | | | | | |
|--|-----------------------|---------|---------|----------|-----------|-------------------|---------------------------------|
| Product Name | Rate Period | 1P Rate | 2P Rate | FF Rate | Composite | Total Cost | Estimated Annual Savings |
| MESSA 100%/90%/90%/80% - \$1000/\$2000 | 1/1/2021 - 12/31/2021 | \$50.00 | \$93.70 | \$172.45 | \$50.00 | \$15,000 | -\$15,000 |

BCBSM - Declined to Quote Sun Life Dental - Declined to Quote Ameritas - Declined to Quote

*SET SEG SF/ADN

Rates are illustrative and include a \$6.35 per employee per month dental administration/network fee.

The plan includes access to the ADN/Dentemax network.

Rates are based on enrollment and advance self-funded reserve is required.

*Proposed MESSA rates are good through 12/31/2021.



Vision Rate Summary
Byron Center Public Schools
All Employees
Assumed Effective Date: 1/1/2022

| | | | | | | Monthly | Total Annual | |
|------------------------------|---------|---------|--------|---------|---------|-----------|--------------|-----------------|
| Current Plan(s) and Segment: | | | 1P | 2P | FF | Composite | Cost | Rate Period |
| Employees with VSP 2 | | Census | 4 | 13 | 8 | \$13.07 | \$3,922 | 1/1/21-12/31/21 |
| | VSP 2 | Rate | \$5.66 | \$12.15 | \$18.28 | | | |
| Employees with VSP 3 G | | Census | 47 | 39 | 185 | \$22.85 | \$74,311 | 1/1/21-12/31/21 |
| | VSP 3 G | Rate | \$8.51 | \$18.27 | \$27.46 | | | |
| | | TOTALS: | 51 | 52 | 193 | | \$78,233 | |

| | | | | | Monthly | | |
|--|-----------------------|---------|---------|---------|-----------|-------------------|---------------------------------|
| Product Name | Rate Period | 1P Rate | 2P Rate | FF Rate | Composite | Total Cost | Estimated Annual Savings |
| EyeMed FF Vision \$5/\$15 Copay - \$100 Frame/\$100 Contacts | 1/1/2022 - 12/31/2023 | \$6.53 | \$12.41 | \$18.22 | \$15.19 | \$53,938 | \$24,295 |
| EyeMed FF Vision \$0/\$0 Copay - \$130 Frame/\$140 Contacts | 1/1/2022 - 12/31/2023 | \$9.16 | \$17.40 | \$25.65 | \$21.36 | \$75,869 | \$2,364 |
| SET ADN SF Vision \$0/\$0 Copay - \$130 Frame/\$135 Contacts | 1/1/2022 - 12/31/2022 | \$15.60 | \$29.40 | \$58.48 | \$45.98 | \$163,332 | -\$85,099 |
| SET ADN SF Vision \$6.50/\$18 Copay - \$65 Frame/\$90 Contacts | 1/1/2022 - 12/31/2022 | \$11.00 | \$20.10 | \$39.36 | \$31.09 | \$110,432 | -\$32,199 |
| Sun Life Dental - Declined to Quote | | | | | | | |

Ameritas - Declined to Quote

*SET ADN SF Vision:

Rates are illustrative and include a \$1.85 per employee per month vision administration fee. Rates are based on enrollment and advance self-funded reserve is required.